

DIRECTOR OF PARTNERSHIPS BOARD OF DIRECTORS, GLOBAL IDEAS



INFO@GLOBALIDEAS.ORG.AU
WWW.GLOBALIDEAS.ORG.AU

THE OPPORTUNITY

Global Ideas is an interdisciplinary community committed to practical action for global health equity.

At Global Ideas we believe a more integrative, human centred approach is required to think more creatively about developing inclusive and sustainable responses to global health challenges. Therefore Partnerships are crucial to the Global Ideas mission by bridging gaps between key global health actors including governments, corporates, not-for-profits, new start-ups and the wider health and development community. We believe there is great opportunity to build the capacity of the next generation to lead change in global health through our partner organisations.

You will be an exceptional ambassador on our executive Board of Directors, as Director of Partnerships, to develop our networks and relationships within the corporate, government and social sectors to best deliver our mission.

YOUR ROLE

As the **Director of Partnerships**, you will enhance our collective ability to shape and connect the next generation to lead change in global health through:

- **thought leadership:** lead thinking on the development of a strategic portfolio of partnerships with private, public and social sector organisations,
- **relationships:** fostering long-term, productive relationships with key partner organisations,
- **facilitation:** bringing the value of partnerships to activities throughout Global Ideas, maximising opportunities to realise shared value. For example, by
 - working with the Director of Programs and Director of Impact to shape our current and future Programs,
 - working with the Director of People & Culture to identify people with passion and talent to join our staff of volunteers and to build their skills and experience,

- **fundraising:** working with the Chair and Director of Finance to pursue cash sponsorship, in-kind sponsorship, grants, and a strategic portfolio of supporters to raise the profile and trust of the Global Ideas brand and programs,
- **people management:** oversee a small Portfolio Team of volunteers, including further recruitment where appropriate, to assist in your delivery of partnerships impact.

SKILLS & SELECTION CRITERIA

The **Director of Partnerships** will understand how enhance our potential for impact through strong, long-term relationships. You will be able to:

- **dream big:** wield vision and passion to develop a strategic portfolio of partnerships,
- **connect:** confidently and maturely develop productive collaborative relationships with a diverse range of stakeholder organisations, drawing on an extensive personal network across industries in the private, public and social sectors.
- **influence:** inspire others to join our community, create buy-in for impact-driven change, negotiating successful partnerships between Global Ideas and other organisations,
- **manage:** take initiative and work independently, manage small teams effectively,
- **create & problem-solve:** effectively engage in iterative problem-solving, engage in constructive debate, developing novel insights and solutions, based on a broad understanding of how to develop relationships, learning and adapting to evolving circumstances and understanding.
- **prioritise effectively:** carefully juggle multiple competing demands while faithfully executing on agreed responsibilities by deadline.

Relevant experience and demonstrable impact will be seen favourably. We understand there are many ways to have impact; our standard is high, but we will assess each individual application on its merits. Both demonstrable talent/potential and experience are welcome, there is no single formula!





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To be considered for this role you must also be able to:

- have regular in-person contact in Melbourne;
- commit *up to* 10 hours per week;
- be available from time to time for meetings with partners and prospective partners including during working hours;
- have excellent communication skills, including written communication; and
- be available for monthly face-to-face meetings of the Board and short weekly teleconferences.

BENEFITS

- You will be immersed in a purpose-driven and supportive community of exceptional people from diverse industries leading change in global health,
- You will develop strong relationships with next-generation global health leaders, industry partners, impact investors, philanthropists and governments,
- You will have the chance to shape the development of an unique organisation at the forefront of education for global health action in Australia,
- You will have the chance to extend your experience and capabilities in creating social impact.
- *This is a volunteer role. Incidental expenses will be covered.*

APPOINTMENT AS A DIRECTOR

- Global Ideas Forum (trading as Global Ideas), is a not-for-profit Australian Public Company, limited by guarantee.
- Appointments to the Board are for an initial two year term, with the possibility of extension. We are a registered educational charity, and each Director will be registered with ASIC. Directors take on statutory responsibilities under the Trade Practices Act, it is your responsibility to be familiar with these and exercise your duties accordingly.
- For any queries, please email the Chair of the Board of Directors, Lloyd Nash at lloyd.nash@globalideas.org.au.

APPLICATION PROCESS



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Send the following to lloyd.nash@globalideas.org.au:

1. A **cover letter** to address the selection criteria above
2. A **CV or resume** that includes the contact details of two professional referees
(these will not be contacted unless shortlisted for interview)

Interviews will be held in Melbourne and the role will commence immediately following, subject to a probationary period. More information on interviews will be provided to short-listed applicants.

We look forward to your application.

